

ELECTRONIC COMMERCE FINDS RELIABILITY WITH MHO NETWORKS



Electronic Commerce couldn't get fiber to its new location in time. Then it found MHO Networks.

THE CASE: Electronic Commerce, a provider of secure mobile payment processing solutions, needed an internet connection, and it needed one fast. It connected with MHO Networks after a troubling relationship with a cable company.

When moving to its new location, Electronic Commerce asked its current internet provider if it could perform the move. This major provider said yes, and that it worked with several companies in that building. Yet, later, it determined that it did not have access to the new building, and said it might not be allowed to try to connect, leaving Electronic Commerce without a connection.

THE NEEDS

Aside from the obvious need for internet, Electronic Commerce needed a reliable partner. The company wanted:



to be able to trust its internet provider



know the connection would be reliable



to benefit from high speed access



stay within budget

Electronic Commerce had

NO connectivity

NO provider

and had to run business as usual.

To learn more about MHO, visit www.MHO.com

THE RESULTS

MHO stepped in, and realized that Electronic Commerce was paying up to \$2,000/month for a 100Mbps connection with its provider, and was able to get them a \$1500/month, 30Mbps connection.

While that might sound like a big drop in connectivity, MHO's networks have the ability at the same capacity as other fiber networks, but at lower tiers of bandwidth.

Q: How did Electronic Commerce go from 100 to 30Mbps and maintain a reliable connection?

A: The 100Mbps with Time Warner came with a shared pipeline. While, on paper, Electronic Commerce was getting 100Mbps, it was sharing that connection with other users and businesses. Its 30Mbps connection with MHO is its own pipeline.

“The service is very reliable. Our rep [Nick Collins] stays in contact with us, and he and the MHO team visited us, provided lunch, and participated in what we had going on during that time. That means a lot!”

– KhaazRa Maaranu, VP of Business Development, Electronic Commerce

No more sharing. Electronic Commerce got its own freeway. For less than what it was paying to sit in gridlock.

MHO was able to figure out exactly what Electronic Commerce needed, and gained the company's trust with its expertise. And Electronic Commerce is now benefitting from a fixed wireless internet connection found nowhere else in the industry.